



■ INTERMEDIATE BULK CONTAINERS

# Developing SMART IBC solutions for the Food and Ingredients Business

**C**ontraload have been in operation for over 11 years and offer Pan European pooling and rental services for Dry Bulk, Liquids and palletized goods. CLD is mostly focused on its plastic pallet pool that is currently growing at a rate of over 25% per year and has over 500,000 pallets on the move however the growing experience in this field is now being used to expand both the product and services lineup for IBC's.



The biggest challenges in the FMCG supply chain business is when it comes to load carriers and IBCs. The main challenge is to make sure your solutions match your customers needs. We help you meet the hygienic requirements as your products must be clean, avoid foreign body contamination and your plant can run at a cost effective solution.

Good load carrying equipment can help your handling procedures so no processes get interrupted and you reduce inversion

and unnecessary manipulation.

### Value Adding Stream Analysis

To make sure a pooling solution meets all of these specific targets, Contraload always starts with a Value Adding Stream Analysis, which entails understanding your business needs and those of your customer. From the results of this free consultancy, Contraload then focuses on the technical solutions that are available on the market at an acceptable cost, without compromising safety or quality requirements.

The result of this study is a clear offer of both IBC and a pooling service, showing achievable financial and CO2-benefits to your organization. Contraload will then invest in the right assets and focus on the overall effectiveness of your load carriers so you can focus on your core business.

### Specialized Range of IBC's

CLD have a specialized range of IBC's for many supply chains and brings expertise to your business as a listening and experienced supplier. Here is a shortlist of some of the IBC's that CLD offer today:

For Dry Bulk products and loads and environments, CLD can offer the following for use and deployment in your businesses:

- SMART Box – This proven product within the food industry is a perfect solution. It is strong and reliable and also easy to clean and can fold back to only 280 mm.
- Magnum Container – Another classic plastic foldable container used in a range of industries.
- Palletkraft Military Box – A re-usable foldable cardboard container for light products.

For Liquid products and loads environments, CLD can offer the following for use and deployment in your businesses:

- ARCA – A strong, long life foldable liquid bin that can also have a bottom discharge option.
- ORCA – A Plastic Foldable IBC that is extremely light, re-usable and has strengthening panels to ensure a safe load in transit.
- Drum N55 – a solid plastic drum which



can hold 55 gallons or 210 litres, very popular in frozen environments.

### Tailored Service Approach

In addition to these products, Contraload also offers a more tailored service approach, named LOAD CARRIER SOLUTIONS (LCS). Contraload can offer a BOX a RENTAL and a POOLING SERVICE. LCS thinks more outside the BOX towards less standard solutions for your specific supply chain needs and we think INSIDE the BOX and look for the best way to place your products in the box. Optimizing transport in trucks and re-designing the way loads fit in IBC's is their learned expertise.

Together LCS (Listen, Challenge, Solve!) and CLD (Your pooling company) can help your business develop SMART load carrier solutions for your products.

For further information please contact Andrew Wilson, European Business Development Director/CLD UK Managing Director on Tel +44 07590995565 or contact CLD UK office on Tel 0121 2701007. □

